

## Live, Online Therapy is Making a Big Difference

### Services Guarantee

We believe in building partnerships because a win for you, for the students, for the clinicians, and for eLuma creates more commitment and better student outcomes. At eLuma our commitment to excellence in process and software has enabled us to fill all job openings we contract to fill. This means your students get reliable and consistent services. And in a majority of cases we are able to get services up and running in less than 4 weeks. For this reason we guarantee that eLuma will be ready to start services in no more than 6 weeks from the date this Quote/ESA is signed or the first day of the School Year, whichever comes last. Otherwise, we'll give your money back (see ESA Exhibit A, Section 19 for details).

### Opportunity

As a school administrator, you know firsthand that partnering with a dependable provider makes a world of difference. We truly care about making a difference for you, for the district, and especially for the students. Dependable tools for monitoring, transparency, and accountability bring you the greatest peace of mind. eLuma's track record fulfilling 100% of the job opens we contract to fill is only one piece of the puzzle that will create more value for your district. Many students with special education needs experience great challenges academically, mentally, and socially. With the rising number of students needing services under the Individuals with Disabilities Education Act (IDEA), there is a higher demand for therapy services, Individualized Education Program (IEP) support staff, and specialized personnel. We have to think differently if we're going to meet every child's needs. Blending online and onsite therapy can tremendously increase the quality of therapy in your special education program - even to the tune of increasing productivity by 10-15%, connecting your students with specialized and credentialed therapists, and staffing with great precision.

### What schools are saying...

1. "eLuma is awesome to work with as they leave us worry-free, and we know that all will be taken care of. Communication in a virtual world is key, and they have this mastered." Shelley, Director of Special Education
2. "My speech and OT teachers are great and they help me every week and they are so nice, kind and funny. I don't feel dumb or wrong with them. I am getting better at speech and am gaining better use of my hands!" Student
3. "I love eLuma!" Karen, Director of Special Education

### Facts

- 40+ years of research supporting online therapy
- Approval from all the major national therapy associations, including ATA, ASHA, APA, AOTA, APTA
- Three-fourths of U.S. consumers say they would use telemedicine services (source: <http://www.healthdatamanagement.com/news/telemedicine-38701-1.html>)
- 47% of school-based therapists responded that job openings were more numerous than job seekers (source: <http://www.asha.org/uploadedFiles/2014-SLP-Supply-Demand.pdf>)
- More than 7 million children are served under the Individuals with Disabilities Act every year (source: [http://nces.ed.gov/programs/digest/d13/tables/dt13\\_204.70.asp](http://nces.ed.gov/programs/digest/d13/tables/dt13_204.70.asp))

### eLuma Solutions

- Effective online therapy services for Speech Therapy, Occupational Therapy, Mental Health Services, and Physical Therapy (select states)
- Thousands of sessions every month
- Thousands of games and resources for fun and engaging sessions
- Group and individual therapy
- Assessment, IEP management, progress reporting, meeting attendance, scheduling
- eLuma has experience with hundreds of successful implementations
- Software solutions for school staff
- Value added services to make teletherapy an easy-to-manage district program

### School Savings

- Many districts report thousands in savings

- No Travel
- No employee benefits, worker's comp, insurance
- More scheduling flexibility
- No recruiting and retention costs
- Advertising savings
- Little to no material or professional training costs
- Peace of mind

**General Information**

|                 |   |                     |             |
|-----------------|---|---------------------|-------------|
| Created Date    | 4/17/2020                                   | Contract            | 00000753    |
| Expiration Date | 5/20/2020                                   | Contract Start Date | 7/1/2020    |
| Quote Name      | Palouse Prairie 5 Speech Students 2020-2021 | Contract End Date   | 6/30/2021   |
| Quote Number    | 00000764                                    | Model               | Per Student |

**Contact Information**

|                 |  |              |  |
|-----------------|--|--------------|--|
| Prepared By     | Chad Gundry  | Contact Name | Rhonda Brooks                                    |
| Phone           | (877) 496-3332   |              |  |
| Email           | <a href="mailto:cgundry@elumatherapy.com">cgundry@elumatherapy.com</a> |              |  |
| Company Address | 2801 N. Thanksgiving Way<br>Suite 170<br>Lehi, UT 84043<br>US          | Bill To Name | Palouse Prairie Charter School (Moscow)          |
|                 |  | Bill To      | 1500 Levick Street<br>Moscow, Idaho 83843<br>USA |

**Order Details**

| Product                        | Sales Price | Discount | Discounted Price | Quantity | Avg Mins per Week | Avg Stdnt per Session | Total Price |
|--------------------------------|-------------|----------|------------------|----------|-------------------|-----------------------|-------------|
| SLP Assessment (Pay Per Use)   | \$400.00    | 25.00%   | \$300.00         | 1.00     |                   |                       | \$300.00    |
| Speech Therapy Service License | \$2,033.48  | 4.84%    | \$1,935.06       | 5.00     | 34                | 1.2                   | \$9,675.30  |

|             |             |
|-------------|-------------|
| Subtotal    | \$10,567.40 |
| Discount    | 5.60%       |
| Total Price | \$9,975.30  |
| Grand Total | \$9,975.30  |

\*Note: This Order Form is good through the Expiration Date listed above, and eLuma reserves the right to change the price and proposal at any time.

**Modified Terms**

The first sentence of the paragraph in Exhibit A section 1. TERM. Term is modified so that "The Term of this Agreement shall commence and continue until the end of the term set forth in the ORDER FORM (hereinafter referred to as the "Term"). Partner may elect to pay the total minimum fees as listed in the Order Form within thirty (30) days of signing this Agreement, and eLuma will provide a three percent (3%) discount on the minimum fees due.

**Service Agreement**

The Parties agree to the terms found in the eLuma Services Agreement ("ESA"), and this Order Form is incorporated herein by reference as Addendum 1. The ESA is provided in conjunction with this Order Form or upon request. This Order Form and the ESA constitute the entire agreement between eLuma and Partner governing the services and products referenced above (the "Agreement"). To the extent there is any conflict between the Order Form and the ESA, this Order Form shall govern. The signatory below represents that he or she has the authority to bind Partner to the terms of this Agreement. The terms of this Order Form are eLuma confidential information.

ESA Link <https://eluma.secure.force.com/apex/termsPage?id=8004A000001O6XtQAK>

IN WITNESS WHEREOF, the undersigned have executed this Agreement as of the date first written above.

Pay annually up front and receive a 3% discount. (Recommended)

Monthly subscription paid throughout the contract term.

Pay subscription monthly throughout term beginning with contract start date, regardless of services start date. For example, if there are 12 months in the contract term the Total Price will be divided evenly and paid over 12 months. For more details see Exhibit A Section 2 in the ESA.

**Billing Contact Name** Jeneille Branen

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**Billing Contact Phone** 12088823684

eLuma, LLC

**Signature:** *JEREMY GLAUSER*

**Email:** [jglouser@elumatherapy.com](mailto:jglouser@elumatherapy.com)

Partner

**Account Name** Palouse Prairie Charter School (Moscow)

**Signature:** *Jeneille Branen*  
Jeneille Branen (Apr 29, 2020)

**Email:** [rbrooks@palouseprairieschool.org](mailto:rbrooks@palouseprairieschool.org)